



## GREENBERG GIBBONS

10096 Red Run Blvd. • Suite 100 • Owings Mills, MD 21117 • p: 410.559.2500 • f: 410.581.2032 • www.ggcommercial.com

February 17, 2010

Mr. Harry Redmon,  
President / CEO  
Childs Landscape Contractors, Inc.  
491 College Parkway  
Arnold, MD 21012

RE: Childs Landscape Recommendation For  
Snow Removal Services

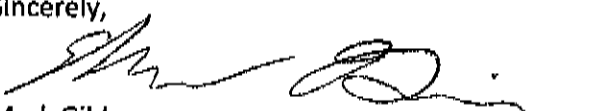
To whom it may concern:

Childs Landscape Contractors, Inc. has provided various services, from initial installation and grounds maintenance to snow removal, at the Annapolis Towne Centre at Parole since the site opened two years ago. The site itself is very challenging in the fact that it is a very large, multi-leveled site, covering an area over several city blocks. Site conditions are demanding as well as there are many types of different parking areas, sidewalks, stairways, etc. within the confines of the Towne Centre. In addition, the site is multi-faceted in the fact that it not only consists of stores, shops, and restaurants but also residences and offices.

Childs Landscape Contractors has always provided us with prompt and excellent service even in the most severe conditions. The recent historic, record-breaking snow storms that dumped over 4' of snow in less than a week proved that Childs Landscape not only has the equipment and experienced manpower to handle a site as large as the Annapolis Towne Centre but also the experience in its management team. Plowing, salting and removing snow from the site and even craning snow from rooftops within an hour and a half of the request makes Childs stand out. Their constant communication in keeping us informed of site and weather conditions was excellent and helped in making instant judgment calls when critical needs arose.

The Annapolis Towne Center is Anne Arundel County's newest retail and residential site and demands the highest level of service to our residents and retail tenants, both local and national. This winter has proven no easy job for any property manager. Therefore, we look forward to working with Childs for years to come. Should you have any questions regarding the contents of this letter, please feel free to contact me (304-550-7948 or [mgibbons@ggcommercial.com](mailto:mgibbons@ggcommercial.com))

Sincerely,



Mark Gibbons

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Greenberg Gibbons Corporation