



February 11, 2008

Mr. Harry Redmon
Childs Landscape Contractors
491 College Parkway
Arnold, Maryland 21012

Dear Harry:

I can't begin to express enough my happiness for you and your firm. I am very pleased that you would allow me to explain to others our GREAT business and personal relationship that we have developed over the last 20 plus years.

As you recall, we began our relationship with work in the Annapolis area. Over the years the area has expanded to Norfolk, VA and Chantilly, VA as well as Assateague Island. Never have I or any of my companies been disappointed with your customer service, quality of work or final product.

Without reservation, I can recommend you for the landscape and hardscape work at Annapolis Town Center. Nothing would make me happier than to see your work and plant material incorporated into this project. As you recall, the work you did at Chantilly Crossing for Konover Construction Corporation surpassed \$1.3 million dollars.

Good luck in your negotiations with Whiting Turner. Your firm reputation is impeccable and second to none. If anyone on the selection team desires more information please have them contact me at 410-984-6723.

Good luck!

Sincerely,

Daniel P. Hannon
Konover Construction Corporation
Executive Vice President